



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of October 23, 2023

Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

| 1/1/22-9/30/22 | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | total | |
|-----------------------|------------|------------|------------|--------------|------------|-------------|-------------|------------|-------------|------------|------------|------------|--------------|---------------------|
| \$2M+ closed | 29 | 26 | 54 | 63 | 48 | 48 | 32 | 30 | 14 | | | | 344 | |
| \$2M+ under contract | 37 | 40 | 67 | 44 | 49 | 33 | 13 | 19 | 32 | | | | 334 | |
| | | | | | | | | | | | | | | % change '22 |
| 1/1/23-9/30/23 | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | total | to '23 |
| \$2M+ closed | 23 | 22 | 29 | 40 | 48 | 43 | 38 | 23 | 21 | | | | 287 | -17% |
| \$2M+ under contract | 24 | 31 | 43 | 48 | 43 | 36 | 28 | 10 | 32 | | | | 295 | -12% |

Montgomery County, MD

| 1/1/22-9/30/22 | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | total | |
|-----------------------|------------|------------|------------|--------------|------------|-------------|-------------|------------|-------------|------------|------------|------------|--------------|---------------------|
| \$2M+ closed | 12 | 16 | 37 | 34 | 48 | 33 | 33 | 28 | 24 | | | | 265 | |
| \$2M+ under contract | 19 | 36 | 45 | 45 | 34 | 30 | 17 | 29 | 24 | | | | 279 | |
| | | | | | | | | | | | | | | % change '22 |
| 1/1/23-9/30/23 | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | total | to '23 |
| \$2M+ closed | 13 | 11 | 16 | 26 | 41 | 43 | 33 | 29 | 21 | | | | 233 | -12% |
| \$2M+ under contract | 10 | 18 | 28 | 45 | 45 | 39 | 21 | 8 | 26 | | | | 240 | -14% |

Arlington, Alexandria & Fairfax Counties, VA

| 1/1/22-9/30/22 | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | total | |
|-----------------------|------------|------------|------------|--------------|------------|-------------|-------------|------------|-------------|------------|------------|------------|--------------|---------------------|
| \$2M+ closed | 42 | 40 | 70 | 69 | 80 | 68 | 59 | 64 | 30 | | | | 522 | |
| \$2M+ under contract | 55 | 71 | 78 | 62 | 68 | 39 | 28 | 25 | 37 | | | | 463 | |
| | | | | | | | | | | | | | | % change '22 |
| 1/1/23-9/30/23 | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | total | to '23 |
| \$2M+ closed | 23 | 28 | 52 | 59 | 51 | 61 | 48 | 68 | 36 | | | | 426 | -18% |
| \$2M+ under contract | 41 | 60 | 55 | 44 | 59 | 58 | 48 | 35 | 41 | | | | 441 | -5% |

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